

PROCESS HEATMAP: SUPPLY CHAIN MANAGEMENT (SCM)

Highest Automation Potential



PLAN	SOURCE	MAKE	DELIVER	AFTER MARKET
Sales forecasting	Buying channel enablement	Finalize design	Warehouse management	Service contract management
Demand planning	Requisitions management	Create capacity	Logistics administration	Logistics administration
Supplier planning	Purchase order management	Pilot testing	Inquiry and quotes	Customer service
Sales and operations reconciliation	Goods receipt monitoring	Perform mass production	Order management	Field services support
		Quality check	Reverse logistics	Spare parts